



Fee Schedule

Rates: \$195 per party per hour with 2 parties; \$145 per party per hour with 3 parties; \$120 per party per hour with 4 parties; \$500 per hour with 5 to 9 parties (divided equally among the parties); and \$600 per hour with 10 or more parties (divided equally among the parties). A "party" is defined as one or more persons or entities who have a common interest and who are represented by a single attorney or firm (or lead counsel and local counsel, or insurance defense counsel and independent counsel). Effective January 1, 2018, rates will be: \$225 per party per hour with 2 parties; \$170 per party per hour with 3 parties; \$140 per party per hour with 4 parties; and, with 5 or more parties, \$600 per hour divided equally by the number of parties.

Minimum Fee: The minimum fee for a mediation scheduled for a half day in Lee County is two hours time, and the minimum fee for a mediation scheduled for a half day outside of Lee County is three hours time. The minimum fee for a mediation scheduled for a whole day in Lee County is four hours time, and the minimum fee for a mediation scheduled for a whole day outside of Lee County is five hours time. Time is billed in quarter hour increments.

Travel Time: There is **never** a charge for travel time for mediations conducted in Lee, Collier, Charlotte and Hendry counties. For mediations conducted outside those four counties, there will be a charge for travel time at \$195 per hour, divided equally by the number of parties. If airline travel or an overnight stay is necessary, airfare, rental car, lodging and food will be billed at their actual cost. Effective January 1, 2018, there will be no charge for travel time anywhere in the State of Florida (although the expenses referred to in the preceding sentence will still apply).

Payment: Credit is extended to counsel only, who are primarily responsible for payment. As a result, counsel are requested to have their clients bring a check to the mediation, or to obtain sufficient retainer funds from their clients in order to cover the mediation fees.

Cancellation Policy: If scheduled for a half day, a cancellation fee of two hours time will be charged at the applicable hourly rate if cancelled less than fourteen (14) full calendar days before the scheduled Mediation date. If scheduled for a whole day, a cancellation fee of four hours time will be charged at the applicable hourly rate if cancelled less than fourteen (14) full calendar days before the scheduled Mediation date. For example, to avoid a cancellation fee, a mediation scheduled on a Monday (regardless of the start time) must be cancelled by no later than 5:00 p.m. two Mondays before the date scheduled for the mediation; a mediation scheduled on a Tuesday (regardless of start time) must be cancelled by no later than 5:00 p.m. two Tuesdays before the date scheduled for the mediation, etc. Cancellation fees will be billed to the party or parties requesting the cancellation. In the event of a dispute as to who is responsible for the cancellation fee, Nulman Mediation Services will not be responsible for allocating the cancellation fee or for resolving any disputes concerning it. Rather, in any such instances, all parties shall be equally responsible for pro rata portions of the cancellation fee and, after making payment, shall have the right to file an appropriate motion with the court or arbitration tribunal before which their matter is pending to seek reimbursement from an

opposing party or parties. Cancellation fees apply regardless of whether the mediation being cancelled is, or is to be, rescheduled. However, cancellation fees will NOT apply if we are able to schedule another mediation in place of the cancelled mediation (i.e., on the date it has been cancelled). If a mediation is scheduled 14 or fewer days before the scheduled date and is then cancelled, the cancellation fee will apply if it is cancelled less than 7 full calendar days before the scheduled date. If a mediation is scheduled 7 or fewer days before the scheduled date and is then cancelled, no cancellation fee will be due. For mediations scheduled for more than one day (and/or which will also involve a half-day or more for travel time get to the mediation venue), the foregoing cancellation fees shall apply to the weekdays set aside for mediation and for travel if the mediation is cancelled less than thirty (30) full calendar days before the scheduled date. Additional specifics are set forth in the Mediation Confirmation and Fee Agreement that will be delivered upon scheduling a mediation.